

# BMS Associates

– *Business Healthcheck Solutions for today*

## **Business Healthcheck Solutions - Overview:**

By utilising the extensive expertise developed over many years of successful Business Development and Management Practice, BMS Associates has developed a comprehensive Business Healthcheck programme to assist it's clients.

This programme provides a comprehensive range of Healthcheck options for your business that take a fresh look at your business, with particular emphasis on costs, business processes, cash flow and productivity levels.

These options deliver, according to your needs:-

1. A one off snap-shot Review Report as to the readiness of your business to deliver against your business plans.
2. A one off Review Report on specific areas of concern within your business.  
or
3. Regular Internal Audit checks, at a time interval to suit you, to ensure that costs and delivery results are matching your expectations and plans for your business.

We do this by looking at some or all, as needed, of your Business's:-

### **Strategy Readiness against your:-**

- a. Personal & Business Goals
- b. Business Plan
- c. Financial Plan
- d. Sales & Marketing Plan
- e. Exit Plan

### **Process Readiness for your:-**

- a. Communications Processes
- b. Sales Delivery Processes
- c. Customer Service Processes
- d. IT Processes & Usage
- e. Document Management Processes
- f. Data Processing Processes

### **Costs of:-**

- a. Fixed Assets structure
- b. Overheads
- c. Liabilities

### **Cash Flow:-**

- a. Management & Control Processes
- b. Sales & Purchase Invoice payment protocols/terms

### **Supply Chain:-**

- a. Efficiency
- b. Cost Effectiveness

### **Productivity Levels:-**

By looking at the Business's:-

- a. KPIs & their measurement
- b. HR Policy (If in place)
- c. Performance incentives (If in place)

### **Deliverables against Plans for:-**

- a. Financials
- b. KPI's on Deliverables
- c. Process Performances

**For further information please contact BMS Associates – 0118 9076339**